



## SALES INCENTIVE PROGRAM

### Qualifying Bonus (Q-Bonus)

Q-Bonus is a Sales Incentive Program customized to motivate and reward Public Gold authorized dealers who have outstanding and consistent sales performance within the stipulated SIP financial year. A maximum of **RM12,000.00 CASH** will be rewarded to each dealer as an added bonus for achieving a consistent monthly sales target for 6 months, 9 months or 12 months consecutively throughout the respective SIP financial year.

#### Terms and Conditions:

1. Sales calculation shall follow the SIP financial year, which is from **1<sup>st</sup> February 2017 to 31<sup>st</sup> January 2018**.
2. Q-Bonus is open for all Public Gold authorized Dealers, Priority Dealers and Master Dealers.
3. Dealer must obtain personal sales (Own purchase + 1<sup>st</sup> Purchase of referral which have been FULLY PAID) of at least **RM250,000.00 per month** in order to be eligible for the Q-Bonus.
4. Qualifier must achieve monthly sales target of at least 6 months in order to get Q6.
5. There are in total THREE (3) categories of Q-Bonus available as per stated below:

Category	Cash Reward	Description
Q6	RM3,000.00	Qualifier shall achieve consistent sales target for total 6 months.
Q9	RM3,000.00	Qualifier shall achieve consistent sales target for total 9 months.
Q12	RM6,000.00	Qualifier shall achieve consistent sales target for total 12 months.
TOTAL	<b>RM12,000.00</b>	Qualifier will get in total <b>RM12,000.00</b> cash for Q-Bonus if monthly sales target is achieved and maintained consistently throughout the respective SIP financial year.

6. Q-Bonus will be paid on the next commission payable date after the evaluation period for each category.
7. Public Gold reserves the right to amend the terms and conditions from time to time without prior notice.